

### Influence

The power or capacity of causing an effect in indirect or intangible way.

*"The definition of leadership is influence."*  
John Maxwell

#### Circle of Influence

- Soul-winning is fruitful when we teach converts to bring those under their influence to Christ.
- This makes the church multiply.
- Reaching people who in turn reach their friends.
- The discipleship program given by God will be strongly established.
- Failing to reach a convert's area of influence is a grave mistake.

Like the "woman at the well" ran & told those who knew her,

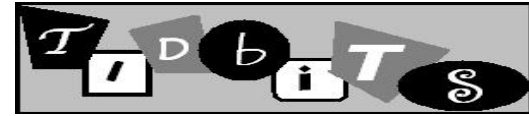
#### Keys to Success

- 1. Your Ministry**  
**Contact** your class Sat. evening.  
**Have** them contact their friends.  
**Have** your prospect list ready so you can give numbers to call.  
**Arrange** for pick-ups on Sunday morning.
- 2. Your Day**  
**Be** at least 20 minutes early.  
**Be** prayed up.  
**Be** a blessing.  
**Park** out of the way.  
**Help** wherever needed.  
**Focus** on God's blessings.  
**Greet** class cheerfully as they enter.

To get the maximum from your Sunday School every Outreach ministry of the church should be married to the **Sunday School**. Ministries of the church and the Sunday School should realize that they have the same goals. This heads-off many problems. Prospects from each ministry should be cared for by all the ministries, with primary regard given to Sunday School.



"I told Bro. Eli I went fishing last Sunday. He said I shouldn't give in to 'PIER' pressure."



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